

Page | 1 • Power Control & Management, 1/1 Industrial Plot, Main Road 3, Ave 4, Sec 7, Mirpur, Dhaka-1216, Bangladesh • T: +8802 9014710, +880 28035077 • F: +880 29035838 • M: +880 1712611466





CEO's Message



Established in 2004, Power Control & Management, shortly, **POWERCOM** is an established PV Electronics as well as Industrial Electronics manufacturing company and service provider is serving our domestic customers in the traditional power and non- traditional power industries in manufacturing and end-to end engineering services. We have developed a strong reputation for delivering quality products and services to our customers and we continually seek to drive improvement, innovation and growth for our company and to deliver sustainable, long-term value for all our stakeholders.

As we expand our operations both in Bangladesh and overseas, Corporate Social Responsibility ("CSR") has become an increasingly important activity for our business, our customers, our business associates, our community at large and our environment. Having a CSR program in place helps strengthen our brand and reputation, enhance our credibility and establish goodwill among our customers, employees and stakeholders. For this reason, we are committed to growing the company in a strong and sustainable way; preserving and protecting our environment; valuing and protecting our workforce and investing in and improving the communities where we live and work.

To promote good Corporate Social Responsibility (CSR) practices, **POWERCOM** strategic direction is to adopt management practices consistent with the Electronic Industry Code of Conduct standard as the model for our continual improvement.

Our primary mission that drive us in our daily execution:

Integrity: We hold ourselves and each other to the highest standards in all that we do, including our business relationships and strategic partnerships.

Customer Focused: We are passionately committed to exceeding our customers' expectations and delivering high quality products and services in a timely manner.

Excellence: Striving to be the best will be a key factor of driving our growth. While growing, we will stress quality, productivity, and best practices.

People Focused: People are our most important asset; our high caliber people achieve great things. We embrace diversity and treat all people with dignity and respect.

Our strategy has been and will continue to be to pursue growth through both organic revenue generation and acquisition of strategic assets. This strategy gives us a number of advantages, including the ability to offer our customers a broader product selection as well as greater cross-selling opportunities.

Engr. Rezaul Islam

President and CEO

B.Sc (EEE), M.Sc (EEE)

E:info@powercom.com.bd





Bangladesh is a very dense-populated country. It has about 180 millions of people. Although its economical growth of last two years was better but per capita power consumption was very poor. Power is very crucial issue of ruling government of Bangladesh. Most of the policy maker thinks that the democracy might be jeopardized behind the unrest power condition of Bangladesh. At present 90% people are harnessing power from grid and rest 10% out of electricity. Absolutely, Bangladesh is a significant energystarved country. Due to the lack of huge energy security, the energy utility system of Bangladesh is very poor. Meanwhile, Power Line Disturbances (PLD) is a common phenomenon in energy sector. It will inherently exist forever in industrial sector. The business window is exploring everyday behind the potentiality. Local industrial electronics companies are playing important role to combating PLD. Power Control & Management-**POWERCOM** is a very popular name in industrial arena of Bangladesh. Its commercial inception is in 2004. **POWERCOM** especially work to convert nasty power to healthy power. It has tremendous technical growths in not only power conversion sector but also power automation. POWERCOM has lot of reputation on AC and DC drives in power electronics sector of Bangladesh. Considering huge global energy crisis and for mitigation



HEAD OFFICE



FACTORY

of GHG, **POWERCOM** is still giving effort to renewable energy for the sustainable development of the human being. Not only for renewable sector, is POWERCOM still campaigning to raise awareness of the people of Bangladesh for the conservation of energy or NEGAWATT.

It has a well-equipped R & D department to meet engineering compliance of products.

Its Logo signifies the symbol of electronic oscilloscope i.e.; analyzer of power.





PROMOTED ICON/BRAND: POWERCOM

LOGO: Physical significance of logo is "POWERCOM DO DIAGNOSIS OF POWER PROPERLY"

SLOGAN: Your Power Consultant.

OBJECTIVE: Harnessing clean power from conventional as well as non-conventional sources by engineering adaptation that enrich energy security and bridging power gaps with empowering local jobs.

VISION: To be a recognized leader in engineered interconnects solutions, by employing established and advanced technologies, we deliver value to our customers.

MISSION: We foster an environment where our people rapidly innovate and provide solutions that enable our customers to maximize their product functionality and value.

VALUES: We accomplish our vision and mission through entrepreneurship, collaboration, accountability, action, and integrity for everything we do.

These principles create value for our customers, employees, shareholders and the communities in which we do business.

TYPE OF BUSINESS: Electronics and embedded control system, Automation and Protective devices Design and Manufacturing, Renewable energy based project for sustainable development-Local and Abroad, Consultancy services for renewable project implementation, Trading Company, Agent

CONTRACT MANUFACTURING: OEM /ODM Services Offered and Design Services Offered **PRODUCTS /SERVICES:**

POWER CONTROL AND MANAGEMENT is a leading ISO 9001:2008 certified power electronics company in Bangladesh. POWERCOM have good experiences on industrial AC/DC drives, control and automation. It produces industrial and consumer products mainly Inverter, Converter, Chopper, Rectifier, Cycloconverter, Motor Drives, Power Station Equipment, SCADA, Data Centre, Traffic and Navigation, Obstruction and Aviation Signaling, Vehicles Parking and Controlling, Servo Control Mechanism, PV Electronics, SWEET (Sun, Wind, Efficient Energy, Technology), Emergency Storage System(ESS) With BMS, Deep Cycle Batteries (NICAD,OPzS, Li- Ion and LifePo4) with BMS and so on. It has rich R&D department to commercialize products according to the need of the customer.





Our major services are:

Industrial Electronics:

- 1. Instant Power Supply (PSW, PWM) for home and commercial application
- 2. Uninterruptible Power Supply (PSW, PWM) for home and IT application
- 3. Emergency Storage System (ESS) with BMS for elevator, data centre, Telco and medical application
- 4. Domestic and Industrial AVR (Oil emerged, LVDT)
- 5. Industrial Battery Charger for Railway, Cement Factory and Substation, Solar charging station during adverse weather, Gen-Set etc
- 6. Rectifier cum Power Supply for Substation
- 7. Track Rectifier for Railway
- 8. Sub-Station equipment and Switchgears with LT/HT Panel
- 9. Soft Starter and Speed Controller
- 10. AC/DC Distribution Panel
- 11. PLC controlled ATS
- 12. Galvanic Shielded Isolation Transformer
- 13. Variable AC/DC source for Testing and R&D
- 14. Variable Frequency and Voltage Source for Aircraft/GPU (Ground Power Unit)
- 15. Industrial, Commercial and Factory Cable Wiring, Ducting and Lighting

Renewable/PV Electronics:

- 1. PWM PV Inverter
- 2. Wind Inverter
- 3. Micro Grid with Smart Metering
- 4. True Sine Wave PV Inverter for Islanding application
- 5. Grid Tied PV Inverter
- 6. Bidirectional Grid Tied PV Inverter
- 7. Integrated Grid Feed Modular Solar System(IGMFSS)
- 8. MPPT Solar Charge Controller
- 9. PWM Solar Charge Controller
- 10. Dawn to Dusk Controller for Street Light
- 11. Solar Panel-mono and poly
- 12. BIPV
- 13. Solar Mobile Charger
- 14. Solar Laptop Charger
- 15. Solar Charging Station
- 16. Solar E-bike Charging Station
- 17. Array Junction Box





- 18. Combiner Box
- 19. Solar Aviation Light
- 20. Solar Stud Light
- 21. Hot/Forged Galvanized PV and Anodized Aluminum structure
- 22. DC Cable Ducting and Management System
- 23. DC/AC Distribution Board
- 24. PV DC Isolator
- 25. Wind Dummy Load
- 26. DC Surge/Spike and Lighting Arrester
- 27. DC Circuit Breaker
- 28. BLDC Solar Irrigation Pump
- 29. MPPT drives Pump
- 30. Brushed DC Pump

Communication Electronics:

- 1. Surge, Spike, Transient Dip and Sag Protector
- 2. Lightning Protector
- 3. SMPS Power supply
- 4. DC-DC Converter (12vdc to 48vdc to 12vdc)
- 5. Emergency Storage System (Ni-Cad, LifePO4, Gel(OPzV) and SAN(OPzS) Batteries
- 6. Data Center Equipment (Raised Tile, Cable Ducting, Safety Equipment and On-Line UPS) Supply and Erection

Laboratory Electronics:

- 1. Micro Controller Kits
- 2. Digital/Analog Testing Kits
- 3. Logic Kits
- 4. Fuzzy Logic Kits
- 5. Solar Module Analyzer
- 6. Light Simulator
- 7. Optical Instrument
- 8. DC variable Sources
- 9. Variable Rheostat
- 10. AC variable Sources
- 11. Dummy Load Machine
- 12. Discrete Load Machine
- 13. Measuring instruments
- 14. Robotics Kit

Healthcare Electronics:

- 1. RO+UV+UF Water Purifier
- 2. Iron Remover from Drinking Water





- 3. Hydrogen Water Filter
- 4. Water Softener for Shower and Washing Plant

Energy Efficient Electronics:

- 1. AC/DC LED Lighting
- 2. AC/DC LED Street Light
- 3. IP68 Street light fixture
- 4. LED factory down /Bay light
- 5. LED flood light
- 6. LED Grille Light
- 7. LED Stud Road Sign
- 8. LED Traffic Control and Signaling

Safety Electronics:

- 1. CCTV with HD DVD Recorder
- 2. Web Based CCTV
- 3. Live Factory Remote Monitoring
- 4. GSM auto calling and snapping for Stealing
- 5. Fire Annunciator
- 6. Electric Hazards Annunciator
- 7. PIR detector
- 8. Complex Detector(Smoke, Co, Co2, Toxic etc)
- 9. Industrial Fire Extinguisher (Category ABC)
- 10. Vehicles/CAR Fire Extinguisher (Category ABC)

Customized Electronics:

- 1. Object Counter
- 2. IP Clock
- 3. Industrial Sequential On-Off Timer/Counter
- 4. Photo Switch/Proximity Switch/Inductive Loop Switch
- 5. Factory automation for great productivity





PRODUCT STANDARD: Followed IEC/CE/BSTI/BIS

BUSINESS ARENA: Countrywide

MARKETING STRATEGY: Direct Marketing, Mail Marketing and Dealership Marketing

MAIN CUSTOMER: Bank, NGOs, Garments, Textile, Pharmaceuticals and Health Care, IT and GSM Companies.

TECHNICAL GROWTHS: International Standard

ACHIEVEMENTS: POWERCOM achieved ISO: 9001:2008 to increase the effectiveness of QMS

HISTORICAL MILESTONES:

- 1. >POWERCOM worked together with world reputed ICON "Intel "Singapore as a power partner
- 2. >POWERCOM implemented country largest on-grid solar system together with GmbH, Sri Lanka and Indian company
- 3. >POWERCOM worked in KSA's desert area together with AZ-Tech Solution, KSA





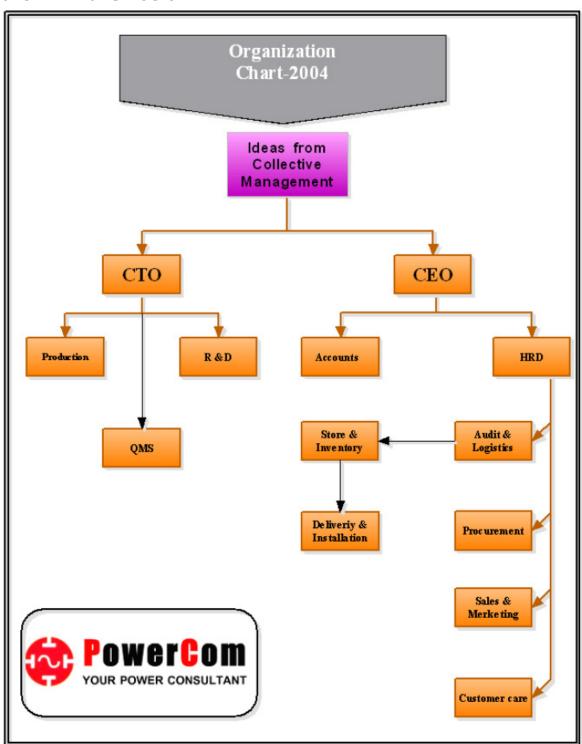
FACTORY INFORMATION:

Factory Size	2,000 square meters
Warehouse Size	2,000 square meters
Employees Size	65 No
Factory Location	BSCIC Electronics Complex under Bangladesh Small Cottage and Industries Corporation
QA/QC	In House
Number of Production Lines	02
Number of R&D Staff	02
Number of QC Staff	4 People
Management Certification:	ISO 9001: 2008, RoHS
Occupational Health /Factory Health	Followed under section (ILO/WHO 1950). Occupational Health is the promotion and maintenance of the highest degree of physical, mental and social well-being of workers in all occupations by preventing departures from health, controlling risks and the adaptation of work to people, and people to their jobs.





ORGANIZATION STRUCTURE:







CORE TEAM:

- 1. Engr. Rezaul Islam, MS in Engineering, President & CEO
- 2. Engr. Tariqul Islam, MS in Policy Studies (UK), Admin Advisor
- 3. Engr. Asif Iqbal, PhD (Japan), Technical Advisor
- 4. Mustaque Ahmed, FCA, Finance Advisor
- 5. Golam Rasheed Ali, MBA(India), Marketing Advisor

ASSOCIATED TEAM:

- Shajahan Khan, MBA, DGM, Sales & Marketing Email:shahjahan@powercom.com.bd
- 2. Engr. Mahafuz Hasan, B. Sc in Engineering, Manager, Sales & Marketing Email: mahafuz@powercom.com.bd
- 3. Engr.Mustafizur Rahman, B.Sc in Engineering, Manager, Sales & Marketing , Email:mustafizur@powercom.com.bd
- 4. Engr. Sohag Siddique, B. Sc in Engineering, Manager, Sales & Marketing Email: sohag@powercom.com.bd
- 5. Engr.Shamsur Arefin, B. Sc in Engg(BUET), Key Management Trainee Email: production@powercom.com.bd
- 6. Engr.Nazrul Islam, B.Sc in Engineering, Manager, R&D Email: nazrul@powercom.com.bd
- 7. Engr.Ratan Mistry, MBA, B.Sc in Engineering (PSTU), Asst Manager, H&R Email: sales1@powercom.com.bd
- 8. Engr.Raihan, B.Sc in Engineering, Astt Engineer, Sales & Marketing Email: sales3@powercom.com.bd
- 9. Engr. Subuz B.Sc in Engineering, Astt Engineer, Sales & Marketing Email:sales2@powercom.com.bd
- 10. Md. Asraful Alam, MA, Manager, Finance and Account Email: admin@powercom.com.bd
- Pokoj Kumar, MA, Procurement & Logistic
 Email: general@powercom.com.bd

PRODUCTION TEAM: 40 technically skilled technicians

SERVICE TEAM: 06 technically skilled technicians

DELIVERY TEAM: 04 communication skilled technicians

HEAD OFFICE AND FACTORY: BSCIC Electronics Complex

WAREHOUSE: Kazi Bari, Main Road, Eastern Housing, Mirpur, Dhaka, Bangladesh





SITE OFFICE:

Comila, Bogra, Rajshahi, Rangpur, Chittagong, Bagerhat and Shylet

MAIN CONTACT PERSON:

Engr. Rezaul Islam
President and CEO
B.Sc (EEE), M.Sc (EEE)

E:info@powercom.com.bd

AGENT AND DISTRIBUTOR:

- 1. SigmaTNS,KOREA
- 2. FinePower,China
- 3. Duetsche Power, GmbH
- 4. Premier Solar, India
- 5. Hooray Solar, Singapore
- 6. A.E.H.S Co. Iran
- 7. Hitachi, Thailand

CORE DEPARTMENT:

- 1. Production
- 2. Q&A
- 3. R&D
- 4. Product Beautification
- 5. Procurement ,Local & Foreign
- 6. Store & Inventory Control
- 7. Sales & Marketing, National & International(Export)
- 8. Distribution and Delivery
- 9. After Sales & Services
- 10. Customer Care
- 11. Business Development & Customer Need Assessment





- 12. Finance & Accounting
- 13. Logistics
- 14. Admin & HRD
- 15. MIS

BUSINESS PLAN —Long Term Committed Vision:

Background

Established in 2004, POWERCOM is a young and rapidly growing company within DC to AC Power Inverter, AC to DC Battery Charger, Instant Power Supply, PV on grid and off grid inverter, Solar Accessories like Array junction Box, Sub-Array Junction Box, Main Junction Box, Battery Protection Panel, Cable Management Tray, PV luminaire, PV budget charge controller, MPPT Charge Controller, PWM Charge Controller, Non –Potential Remote PV Sensor, Sequential On-Off Timer, Heavy duty industrial Automatics Linear Battery Charger, Domestic Voltage Stabilizer, Industrial Voltage Stabilizer, PFI Plant, HT/LT Panel, Shielded Isolation Transformer, UPS online-off line industry, Customized Need Based Product and so forth. We specialize in Modified and Pure Sine Wave Power Inverters, Solar inverter, Inverter with built in Battery Charger, on Line & off Line UPS and designed five stage Battery Chargers.

With a local reach of many distributors countrywide, **POWERCOM** stands firms as one of the industry's market leaders. The company with industry integration expertise provides professional solution to accommodate customer's specific needs in home and office appliances, mobile applications, marine, solar power applications, wind power, electronic equipments, and various applications.

Nationwide Distribution

POWERCOM develops a countrywide network of distributors and service centers in districts. This network provides support and service for our growing local customer base, enabling easy communication and just-in-time delivery for our expanding list of customers and distributors. The speed and flexibility in our global operation has been the key to our success in a relatively short time since establishment.

International Network

POWERCOM has international collaboration with USA, Germany, Japan, Hong Kong, Taiwan, South Korea, Iran, KSA, China and India to enhance its technical growth and supply –chain management in the relevant fields.

Quality and Reliability

Quality and reliability are our main focus in manufacturing DC/AC drives solutions. **POWERCOM** achieved **ISO 9001:2008** certification and has put the worldwide process and quality standard into





practice for consistent quality performance. Our dedicated engineers and testing-facilities review processes at every step, looking for ways to increase the quality and reliability of our delighted customer.

Customer Satisfaction

POWERCOM put people first. We spend time learning the requirements our customers have, well before we apply the latest technology to meet their needs. After receiving our products, our experienced technical supports staffs will be more than happy to assist our customers by all means. It's this reputation for service and support that contributes to the high degree of trust

between **POWERCOM** and our customers. We hope to continue to improve our service and support even further, making every customer feel like a part of **POWERCOM**'s family.

Adaptive Research

POWERCOM don't believe to re-invent the wheel. It always tries to focus its attention for adaptive research to get today's product that will be more reliable in tomorrow. It always practices **TQM, JIT** and **KAIZEN**-"Change Better" in all steps of production and customer cares. It always follows Good Manufacturing Practice (GMP) to ensure authentic customer's requirement.

Application Solution

In the new millennium, **POWERCOM** is an important role of being the consolidator for linking up consumers' requirements with technology innovators. Satisfaction with performance and quality brand name are the two important factors that direct consumer selections. **POWERCOM** is confident to bring expertise in providing DC to AC Power Inverter, AC to DC Battery Charger and

UPS solution that will win the love of consumer and become product of choice from the standpoint of superior technology with dependable brand name.





Business Strategies-Understanding Buyer's Behavior

About US

POWER CONTROL & MANAGEMENT (shortly, **POWERCOM**) is a very popular name in the industrial arena of Bangladesh. Its commercial inception is in 2004. It especially works to convert nasty power to healthy power. It has tremendous technical growths in not only power conditioning but also efficient energy management and automation. Its nomenclature is "Power Control & Management" behind the reasons. It has lot of reputation on AC and DC drives in power electronics sector of Bangladesh. It has a well-equipped R & D department to meet engineering compliance of

products. Our main focus is to address customer needs what he wants. Our main objective is to provide better solutions to our customers for sustainability.

Its Logo signifies the symbol of electronic oscilloscope i.e.; analyzer of power.

Understanding Code-of-Conduct:

POWERCOM envisage competitive, high quality electronic manufacturing services and individualized customer service, while encouraging employee creativity, motivation, and team work in a continuously improving environment.

- 1. Work closely with our customers to understand their needs and provide high quality products services.
- Recognize the strengths of those we work with and focus our efforts on helping them overcome their weaknesses.
- 3. Treat all individuals with courtesy, dignity, and respect.
- 4. Work together as a team to provide quality services.
- 5. Recognize the value of all employees in attaining our goals.
- 6. Work cooperatively to solve problems and develop solutions.
- 7. Provide a work environment which motivates our employees and encourages independence, cooperation, respect, and honor.

Understanding Customer needs:

- 1. Develop customer relationships which provide services tailored to specific customer needs.
- 2. Provide employees with on-going training to enhance knowledge and skills, problem solving and decision-making abilities and offer opportunities for advancement which lead to customer satisfaction.
- 3. Apply cost effective production systems and sound fiscal planning which lead to customer satisfaction.





4. Utilize continuous process improvement strategies to ensure the highest quality products and services which lead to customer satisfaction.

Our Intangibles Values:

POWERCOM has lot of intangible values like product patent, customization and market intelligence to satisfy its delighted customer and to survive always in price war. It has particular revenue for R & D to the continuous improvement of existing quality and develop new product by understanding buyer's behavior.

Thinking service as a paradigm:

POWERCOM believe that falsehood trades shall never ever succeed. It is Clear Declaration that POWERCOM ensure after sales and services to all delighted customer in shortage possible time. **POWERCOM** ensure its services within o8 Business Hours inside Dhaka and also surrounding its outlets and 24 Business Hours outside of Dhaka. If experiences any discriminations, Call directly to CEO over mobile 0171-3069-132

CORPORATE SOCIAL RESPONSIBILITY:

To promote good Corporate Social Responsibility (CSR) practices, **POWERCOM's** strategic direction is to adopt management practices consistent with the Electronic Industry Code of Conduct standard as the model for our continual improvement.

BUSINESS ETHICS POLICY: POWERCOM is committed to the highest standards of integrity and responsibility when working with all stakeholders. **POWERCOM** provides guidance to its employees on a wide range of ethical issues, such as reporting unlawful or inappropriate conduct; respecting and protecting intellectual property and complying with laws, rules and regulations concerning trading in securities through its Business Ethics Policy.

Employees are required to report any evidence of fraud, unethical business conduct, violation of laws, danger to health or safety or any other violation of corporate policies. Reports are kept confidential and can even be submitted anonymously. We take each and every report seriously; we investigate and resolve all complaints and take action to address every issue.





CODE OF CONDUCT: The Code of Conduct embodies the fundamental principles that govern our ethical and legal obligations. They pertain not only to our conduct within the company but also to conduct involving our customers, partners, suppliers and competitors.

POWERCOM believes in asking our business partners to share our commitment to sustainability. This includes sound environmental, health, safety and ethical standards as well as providing safe working conditions for employees that are reflected in both the POWERCOM's Supplier Code of Conduct and the Electronic Industry Code of Conduct. Our aim is to improve working conditions for a better tomorrow.

RECRUITMENT POLICY: POWERCOM seeks to attract the best-qualified candidates who support the mission of the company and who respect and promote excellence through diversity. The company is committed to equal opportunity and follows recruitment and selection practices that comply with

all applicable employment laws. To this end, the company recruits, hires, trains and promotes individuals without regard to color, race, religious belief, sex, marital status, sexual orientation, national or ethnic origin, disability, veteran status, or age.

This policy is intended to assist supervisors who are responsible for filling vacant positions at the company. Questions about administrative and staff employment policies and procedures should be directed to the Office of Human Resources (HR). HR can provide insight and assistance to hiring supervisors, if necessary, and search committees in all areas of the search process, including screening applications, interviewing, and reference checking. Questions about equal employment opportunity and affirmative action policies and procedures contained herein should be directed to **POWERCOM's** Office of Equal Opportunity and Affirmative Action (EO/AA).

PROCUREMENT POLICY: POWERCOM shall:

- (1) Comply with all applicable laws and regulations and appropriate social practices governing our local and global businesses; and
- (2) Promote procurement activities in a way that reduces the environmental impacts while selecting suppliers (hereinafter including prospective suppliers) and procurement items.
- (3) Provide suppliers with equal opportunities for transactions with **POWERCOM**.
- (4) Promote procurement activities based on mutual understanding and trust.





Policy for Selecting Suppliers>

While selecting suppliers and carrying out transactions continuously, priority shall be given to companies satisfying the following criteria:

- (1)The company complies with laws, regulations and places emphasis on human rights and environmental consciousness.
- (2) The company has sound business operations.
- (3)The company has the ability to supply goods and/or services to **POWERCOM** with emphasis on appropriate quality, price and delivery lead-time.
- (4)The company is capable of providing a stable supply of goods and/or services. Also the company must have the flexibility to respond quickly to supply/demand fluctuations.
- (5) The company possesses technology that contributes positively to **POWERCOM**'s products.
- (6)The company has a plan for providing a continuing supply of goods and/or services in times of unexpected circumstances that may affect the company and its supply chain.

Procuring Good components form good sources with complying ISO/QMS Standard

HEALTH AND SAFETY POLICY: The Health and Safety Policy (HSP) in Employment is a law designed to prevent Worker at work from being harmed. It applies to everyone in almost all places of work; inside, outside of **POWERCOM**. Employees, employers, contractors, vendors, owners of building or plant and visitors to workplaces all have responsibilities and obligations under the HSP.

The policy applies to you no matter if you are a permanent, temporary, casual, full-time, or part-time employee, or even if you are just receiving on the job training or gaining work experience. It also applies to you regardless of the amount of experience or responsibility you have – the HSP applies to you as an apprentice or a new employee, as well as to a senior executive.

The HSP puts the responsibility first and foremost on employers to take all practicable steps to identify and manage workplace hazards. However, as an employee or trainee in a workplace you also have responsibilities towards promoting a safe and healthy working environment.

Your health & safety rights as an employee>

Under the HSP, **POWERCOM** must take "all practicable steps" to:





- Provide and maintain a safe working environment, including facilities for your safety and health;
- Ensure that any plant, equipment, appliances, fittings, furniture and tools are safe for you to use;
- Ensure that while you are at work you are not exposed to any hazards in or near your place of work; and
- Have procedures for dealing with emergencies that may arise at work.

Hazards in the workplace>

POWERCOM has to **identify** all the <u>hazards</u> in your place of work – these are things that might cause injury or harm your health. You should be told about all the hazards you might be exposed to at work, or hazards that you might create while at work.

Once hazards have been identified, POWERCOM has to take steps to make sure that a hazard is **eliminated** (for example, replacing a fraying electrical cord or fixing a broken ladder). If it can't be eliminated then it needs to be **isolated** (for example, putting noisy machinery in a separate room or putting warning signs up to stop people walking on a slippery floor). Finally, if the hazard can't be eliminated or isolated, then it needs to be **minimized** (for example, wearing earmuffs to minimize the risk of damaging your hearing).

Training to do the job safely>

The policy also says **POWERCOM** has a duty to provide **training** so you can do your job safely.

This means your employer, **POWERCOM** must:

- Tell and show you any hazards you will be exposed to in your job and how to avoid being injured by them.
- Show you how to minimize your exposure to hazards.
- Ensure that you have the skills and experience to do the job.
- Show you what to do in an emergency.
- Make sure you are properly supervised when doing your job.

Refusing work>

You have the right to refuse to do work if you believe (on reasonable grounds) that it is likely to cause you serious harm. You need to try and resolve the situation as soon as possible, but if it isn't resolved then you can continue to





refuse to do the work. You can also refuse to do the work if a health and safety representative in your workplace advises you that it is likely to cause you serious harm.

However, if your job has an inherent or commonly understood risk of serious harm (such as a firefighter) then you can't refuse to work, unless another factor is present that increases the risk (for example, the presence of flammable liquid in the burning building).

Monitoring Your Health at Work>

If it's necessary for your health to be monitored at work, your employer, POWERCOM should seek your informed consent before any monitoring begins. You should be given the results of any monitoring of you or your place of work. This information should be given in a way which does not reveal your health status to any of your colleagues.

A health and safety inspector from the Department of Labour or any Concerned Department may not look at your health records without your permission. However, a medical practitioner from the Department may see your records.

SERVICE POLICY: POWERCOM make sure After-Sales and Services of the sold products to all delighted customer within shortage possible time after getting complain to the Customer Care of Head Office.

POWERCOM make sure its services within o8 Business Hours inside Dhaka and surrounding of its outlets and 24 Business Hours outside of Dhaka.

If not possible to ensure service of the sold products due to:

- The shortage of raw materials in locally and internationally as well.
- Out of date (obsolete) of technology.
- Unavoidable reasons to find out the problems, man-machine-interfacing and so forth.

POWERCOM, off course, will seek alternative solution to make it workable for the customer through bilateral discussion.

POWERCOM, will early communicate with the customer if service may delay due to the Natural Calamities, Political unrest, Strike, Hartal, Work abstention etc.





YOUR RIGHT AS A CUSTOMER: POWERCOM makes sure and fulfills customer's right when he/she want to buy products/services from **POWERCOM**. The right is also applicable to the sold products/services for all delighted customer who bought our products and services directly or indirectly. Each customer should know their basic statutory rights for purchasing our products. Our mnemonic is to call them your **"Sad Farts"** rights. When you buy products/services, they must be...

SATISFACTORY QUALITY,



DESCRIBED

FIT FOR PURPOSE

AND LAST A

RESO ANABLE LENGTH OF

IME AND CLEAR RIGIDLY ABOUT

SERVICE LENGHT OF TIME

WE BELIEVE: "A customer is the most important visitor on our premises. He is not dependent on us. We are dependent on him. He is not an interruption of our work. He is the purpose of it. He is not an outsider of our business. He is part of it. We are not doing him a favor by serving him. He is doing us a favor by giving us the opportunity to do so."

<Thanks for your cooperation in our business>





Photo Gallery

















































































-:The End:-